

Q2 2019

MARKET REPORT

NEW PROVIDENCE

Presented by



Inventory & Sales Are On The Rise!

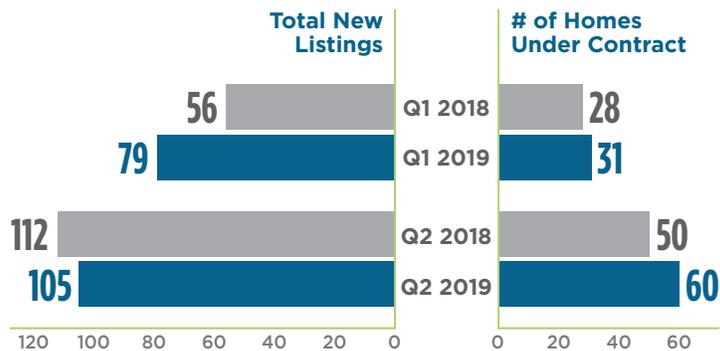
The first half of 2019 is in the books and the theme is clear – New Providence continues to be HOT! New inventory for the first half of 2019 increased by 9.52% over 2018's first half, the number of homes under contract increased by 16.67% during the same period. New Providence continues to be sought after by the growing population of downsizers and first time buyers alike, due to top schools and it's affordability compared to neighboring Summit and Chatham. Something to keep an eye on is that homes lingered on the market longer compared to the first half of 2018, and the original list to sale price is down by 2%. When selling, it is more important than ever to hire a local, skilled, hands on, caring, experienced real estate team with a strong track record who has their pulse on our local market. Our team of specialists knows how to create maximum interest in your house, and will guide you through every step of the process with care and candor.

We are yours to count on.

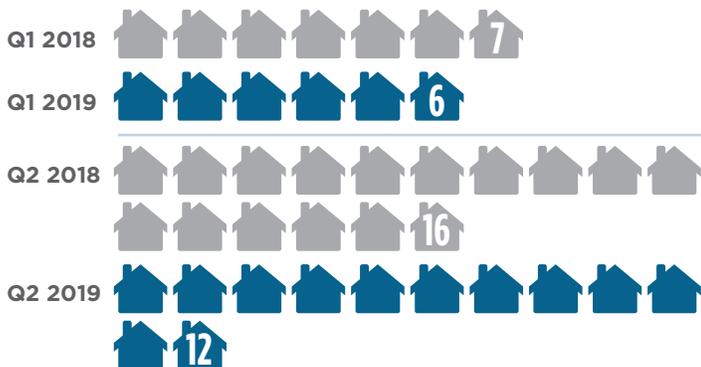
sueadler.com

KEY: 2018 2019

TOTAL NEW LISTINGS & NUMBER OF HOMES UNDER CONTRACT



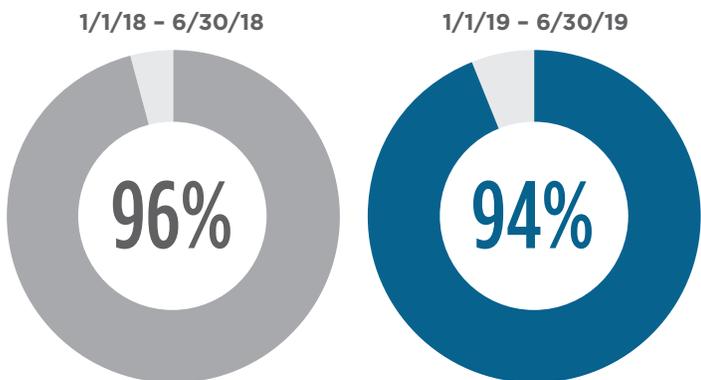
SOLD AT OR ABOVE ASKING PRICE



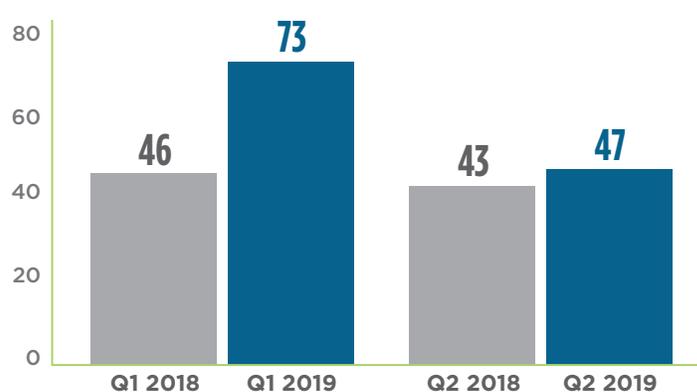
LISTINGS SOLD



ORIGINAL LIST TO SALE PRICE



AVERAGE DAYS ON MARKET



Ask us about our new downsizing division! 973.936.9129

THE SUE ADLER TEAM

SELLER WORKSHOP

**Don't Miss Our New Providence Home Selling Workshop
at the New Providence Library • Saturday, September 7 from 11am-1pm**

A must-attend event for anyone thinking about selling.

Whether you're moving this season or two years from now, you will leave this workshop with a plan!

Visit SueAdler.com/HSWNP to register for our upcoming workshop.

- Would you like to learn the best pricing, timing, staging and marketing strategies for getting top dollar?
- Are you overwhelmed with the thought of getting rid of years of “accumulated stuff”?
- Are you concerned about potential home inspection issues?
- Would you like to learn exactly what you need to do to attract today's buyers?

IF YOU ANSWERED YES TO ANY OF THESE QUESTIONS,

then you owe it to yourself to come to our upcoming Seller Workshop where Sue Adler and Laurie Silver Corsello, the top listing agents in the area, will demystify the home selling process for you.

**Seating is limited. Due to the popularity of this event
we recommend registering soon.**

Register at SueAdler.com/HSWNP

**Congratulations to the 4th Annual Sue Adler Team
100th Home Sale Local Charity Program Winner:**

Brooke Healy Foundation

www.brookhealey.com

Visit www.SueAdler.com/100Home for more information about
the Sue Adler Team 100th Home Sale Local Charity Program.



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